



One Pennsylvania Plaza  
38<sup>th</sup> Floor  
New York, NY 10119  
USA

Tel +1 609 452 6412  
Fax +1 646 473 3499

milliman.com

January 18, 2017

TO: Company and Officer Addressed

Milliman, Inc. is the Statistical Consultant for TIRSA for the 2016 Data Call. We are sending this letter in anticipation of the official call for year 2016 New York data, which will be sent at a later date. Attached please find instructions and a blank Excel file for the agent data submission. These items should be provided to each of your agents (including agents of any merged underwriters with New York title business in 2016) for completion as soon as possible.

Note that, once again, this year's Agent Data Call contains three parts. Agents are expected to complete all three parts and return them to you. After you have received a completed data submission from every agent, the compiled results should be input in the U-4\_Agent sheet of the data call file for Parts 1 and 2 only. Collect but do not compile the data for Part 3. The underwriters will be expected to submit the individual Part 3 Excel files from each agent to Milliman when submitting the underwriter call. Further detail regarding this process will be provided to you when you receive the instructions for the full 2016 Data Call.

Thank you for your attention.

Very truly yours,

A handwritten signature in cursive script, appearing to read "Anne Kallfisch".

Anne Kallfisch  
F.C.A.S., M.A.A.A